

# Partner Program Overview

## How It Works

Our Partners (VARs, systems integrators and resellers) can generate additional revenues by reselling licenses, software maintenance and value-added services such as implementation, consulting and training.

With Verax Systems' products in their portfolios, our Partners can extend reach across more markets and into high-growth areas of IT and Telco management.

We are committed to the success of our Partners and their customers by assisting them at every stage of the sales process and the long-term support of Verax Systems' products.

## Benefits for Partners

- ◉ Favorable discounts on licenses and software maintenance
- ◉ Business model that providing initial and repeatable revenue streams
- ◉ Opportunity protection
- ◉ Dedicated channel teams to provide sales and technical support
- ◉ Additional revenue streams through custom value-added services
- ◉ Branding kit and marketing support
- ◉ Access to product, sales, marketing, and technical information through the Partner Portal
- ◉ Advance notice of new product and service offerings

## How to become our Business Partner



### Apply online

[www.veraxsystems.com/en/contact/become\\_partner](http://www.veraxsystems.com/en/contact/become_partner) or contact us  
[sales@veraxsystems.com](mailto:sales@veraxsystems.com)